

Senior Executive Service

High Potential Inc., an OI Partners firm, is pleased to offer you our Senior Executive Service. This individualized service designates a highly experienced lead Consultant familiar with the needs of general and senior line managers, business unit leaders, and other executives during career transition. Additional Consultants will contribute to your success by working with you to assist in understanding your executive skills, style and personal requirements. Leadership competencies and potential career derailers will be investigated through a series of profiles and a highly structured Chronological Career Interview.

Executive and developmental coaching will provide insight into critical success factors and allow you to develop a detailed career plan. Whenever possible, personal introductions will be made to management, executive recruiting and venture capital communities, allowing you to fully explore your vision of the future. Your One Year Executive Service includes:

SENIOR TEAM OF EXECUTIVE CONSULTANTS

Selected Lead Consultant with Management Experience
Executive Coaching
Entrepreneurial Advisor
Pre-retirement Consulting
Introductions/Referrals to Retained Search Firms and Corporate Leaders

LEADERSHIP COMPETENCY ASSESSMENTS

Comprehensive Personal Profiles
Assessment Feedback with a Ph.D. Psychologist
Chronological Career Assessment Interview
Career and *LifeWork* Planning

RESEARCH AND INFORMATION RETRIEVAL

Comprehensive Internet Databases
Access to proprietary *OI Solutions* – eCareerCenter™
Online Retained Executive Recruiter Databases
One-on-One Technology Coaching

CUSTOMIZED ADMINISTRATIVE SUPPORT

Full Office Suite
Personalized Marketing Tools
High Speed Internet
Long-distance Telephone and Voicemail
Express Package and Mail Service

FINANCIAL PLANNING

Referral to Personal Financial Planner

PRIVATE or HOME OFFICE SUPPORT

Assessment of your Office Support requirements
12 Months Office Support

Consulting Support - A Senior Consultant and an *HPI* Principal will provide the personalized focus and support to assist you through your transition. Your Consultant will be an experienced professional, familiar with your industry and function, prepared to meet your particular needs, and will provide the foundation and direction for your campaign by marshalling the assets you need.

Understanding the Whole Person – The *HPI* goal is to equip you with the insights and tools to achieve career fulfillment over a lifetime - not just the immediate transition. The leadership competency assessments will integrate interpersonal, personal and lifestyle information with career insights. Your Senior Consultant and one of our Ph.D. Psychologists will work together to provide you with feedback and insights into perfecting your campaign strategy.

Spouse and Family Support - *HPI* tailors services to each individual's family needs, which may include relocation assistance consulting, dual career family discussions and emotional support for the spouse/partner. Your Senior Consultant will assist your spouse and family by providing information, advice, and guidance enabling them to better understand change and to actively support your career transition needs and objectives.

Administrative Support Services – A private office space, computer and high-speed Internet access in our facility will be provided. Long distance telephone, postage and handling, fax, voice mail are included for a period of one year.

Résumés, Cover Letters, and Stationery - Your résumé, *Curriculum Vitae*, biographical summary, cover letters and other marketing tools will be designed to convey your potential value in the job market. These marketing tools will be developed as focused, integrated statements that persuasively express your capabilities and accomplishments.

Interview and Networking Preparation - Communication with executive search firms, board members and other key business leaders is crucial in shaping how you are perceived. We focus on communicating your strengths and capabilities in the most effective manner; handling potential liabilities in a way that projects you in the most positive light and help you address the tough questions. We will also use digital video training techniques and coaching to improve your interviewing and networking skills.

Individualized Transition Plan – The *HPI* goal is to help you connect with target companies and opportunities in an optimal manner. Based upon our extensive marketplace knowledge and experience, a step-by-step marketing plan will be developed. This plan will reflect the best strategies and tactical thinking of your consultant, the *HPI* Principals, and you directed at accomplishing your specific career goals.

Financial Planning - A careful analysis of your current financial position, by a Certified Financial Planner, is an important resource for your consideration. This analysis reveals that a broad range of career options, including entrepreneurship, may be available. We will make appropriate referrals for you to interview.

Entrepreneurship and Business Planning – Approximately 35% of individuals going through transition considers entrepreneurship or consulting as an option. *HPI* can counsel you on how to meet your entrepreneurial needs, whether it be consulting, buying or starting a business, or franchising. *LifeWork* planning can also be made available, should you and your family decide to pursue early retirement options or a mosaic of other life choices (*e.g.* teaching, volunteer service or part-time consulting).

Key Contact Research - Research is vital to identify opportunities that are most likely to meet your combination of experience, skills and values. Internet-based assets, including *OI Solutions* – eCareerCenter™ which contain financial information on your selected target companies, a search firm database, research training, and access to databases will help you bring coherence to local, national and global markets.

Negotiations - As you proceed into the negotiating stage of your campaign your Senior Consultant is immediately available to assess the opportunity. Our years of experience in evaluating offers are focused on you making the best career and lifestyle decision then helping you to negotiate the best offer.

Continuing Support – *HPi* will provide on-going career management counseling until you are well situated in your new position. Our role is to help you identify your best career potential and counsel you on how to best maintain a positive career trajectory.

For Further Information Contact:

**Please Contact Mike Farrell or Bob Wilson
for further information call
312.252.8200**

or

Toll Free: 1.866.951.8200

More information at www.hpi-inc.com